



**Project:** Verona Road Interchange, I.D. 1206-07-05/06/09

**Strand Job No.:** 1089.375

**Meeting Location:** Strand Associates, Inc.®, 910 West Wingra Drive, Madison, Wisconsin

**Meeting Purpose:** Dane County Stakeholder Meeting No. 25

**Present and which group meeting they attended:**

Rochelle Codlyn–Labor and Business

Jay Jerde–Labor and Business

Joe Bunker–Labor and Business

Debbie Schanke–Labor

Dave Branson–Labor

**In attendance by phone and which group meeting they attended:**

Michele Carter–Labor and Business

Paul Zimmer–Labor

Mary Watrud–Labor

Katrina Feltes–Labor and Business

Alicia Griffin–Labor and Business

Clay Tschillard–Labor

Marge Wood–Labor and Business

Norman Davis–Business

Julie Harkinson–Business

**Meeting Handouts (provided via e-mail before the meeting)**

- Meeting notes and presentations from October 2013 meeting.
- Meeting Agendas

**Discussion:**

**Action:**

1. Labor Group Meeting (5 P.M.)  
Welcome and Opening Remarks

The group was welcomed by Michele and introductions were given.

The group discussed the following:

- a. Michele led the group through the attached Southwest Area Construction Apprentice Snapshot for Dane County. Michele noted the numbers on the handout include union and nonunion. Michele asked the group whether the numbers reported appear representative based on the group's experience in the Dane County area. Debbie stated the snapshot numbers were updated as of November 1, 2013, and she provided the updates. Clay noted the apprentice numbers seem comparable to the electricians. He said the electricians are steady during this time of year and the next round of apprentice interview sessions are being reviewed.
- b. Michele discussed the attached Governor's initiative dated November 6, 2013, regarding Wisconsin Fast Forward Grants for the Wisconsin workforce.

**Discussion:**

**Action:**

- c. Michele said WisDOT is reviewing the possibility of granting WisDOT's five-dollar per hour TrANS supplement to other local workforce development trainers if the trainers meet WisDOT's criteria. Michele discussed WisDOT's criteria with the group based on a handout titled Survey of Construction Career Preparation Programs. Mary provided an update on the attached survey criteria for the Skilled Trades Apprenticeship Readiness Training Program. The group also reviewed the attached completed survey criteria prepared by Operation Fresh Start.
- d. Michele stated the RFP for the TrANS program was posted to the vendornet. Proposals for the TrANS program were to be submitted today.

2. Project Updates

- a. Katrina provided a project update for I-39/90. Four projects will be let for the I-39 corridor project in 2014 as follows:
  - (1) Siggelkow project will have a March 2014 let.
  - (2) STH 73 project will have a March and July 2014 let.
  - (3) CTH G project will have an August 2014 let.
  - (4) I-39 resurface project will have an April 2014 let.

Katrina noted the 2014 projects will include projects with both state and federal funds. Katrina also said the 2015 let projects will use federal funds and will be the beginning of some of the larger fiscal years for the project. Construction lets are anticipated through 2019.

- b. Joe provided a project update for Verona Road. Joe noted the following anticipated construction lettings:
  - (1) Verona Road Project 2 (Verona Road Construction Raymond Road to the Beltline): Construction let is November 12, 2013. The project does include federal dollars and therefore includes a DBE goal of 10 percent and the five-dollar incentive clauses. The project will include 6,480 hours of apprentice training and 2,100 hours of TrANS graduate training.
  - (2) Verona Road Project 3 (Beltline Construction Whitney Way to Seminole Highway): Construction let is July 2014. The project does *not* include federal dollars and therefore will *not* include a DBE goal and the five-dollar incentive clauses (this is a change since the last meeting).
  - (3) Verona Road Project 3 (Raymond Road to CTH PD): Construction let may be as early as November 2016; this project is subject to change.
  - (4) Joe showed the group where project bid letting information could be found on WisDOT's HCCI website at the following location: <http://roadwaystandards.dot.wi.gov/hcci/>

3. Business Group Meeting (6:15 P.M.)

The group was welcomed by Michele and introductions were given.



**Discussion:**

**Action:**

The group discussed the following:

- |   |   |
|---|---|
| a. Michele led the group through a discussion of the attached DBE Earnings to date on the current I 39/90 and Verona Road Let Contracts. The group requested the handout be updated to include the contractor work type and the prime contractor amounts.                 | Rochelle will update the DBE earnings handout as requested for the next meeting.                          |
| b. Michele presented the attached information from various local business group websites including SCORE, SBDC, and WWBIC. Norman said the City of Madison has a relationship with SBDC, and he will reach out to SBDC before the next meeting about the WisDOT projects. | Norman will make contact with SBDC and the Latino and Black chambers of commerce before the next meeting. |
| c. Norman also stated he would reach out to the Latino and Black chambers of commerce about the WisDOT projects before the next meeting.  |   |
| d. Michele asked whether anyone had a contact for SCORE. No one did, so Rochelle will contact SCORE.  | Rochelle will contact SCORE.  |
| e. Norman offered to make a list of 10 to 12 community-based organizations (CBO) that the City provides some funding toward for discussion at the next meeting about their possible interest in the WisDOT projects.  | Norman will prepare a list of possible CBOs to contact.   |

4. Announcements

The next meeting will be December 4, 2013. There will not be a January 2014 meeting.

The meeting adjourned at approximately 7 P.M.

If there are any additions or comments on these minutes, please call (608) 251-4843 or e-mail Joe.

Prepared by Joe Bunker and respectfully submitted to participants and invitees.

c: All Participants and Invitees



## Dane County Stakeholder Committee Focus: Verona Rd & I-39/90 Projects

Wednesday, November 6, 2013 ▶▶ 5:00 PM - 7:00 PM

AUDIO DIAL IN INFORMATION: **1-800-747-5150** ▶▶ Access Code: **2514843#**

{In Person at Strand Associates is OPTIONAL}

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### AGENDA

#### *Labor*

**5:00 p.m.**

- 1) Roll Call
- 2) Review Agenda
- 3) Review DWD Apprenticeship Report Statistics
- 4) **Action Plan Step 1: *Employment Opportunities for the Under-represented***
  - a. Review Existing Programs for applicability of TrANS incentive
    - Operation Fresh Start
    - START

#### *Project Updates including Next Let Dates*

**6:00 – 6:15 p.m.**

- Contracting/Project Updates for Verona Road *Joe Bunker*
- Contracting/Project Updates for I39/90- *Katrina Feltes*

#### *Business*

**6:15 p.m.**

- 1) Review Agenda
- 2) **Action Plan Step 2:**  
*Compliance, Enforcement & Monitoring of WisDOT & Contractor Fulfillment of Equity ...*
  - a. Make contractors accountable to community by providing access....
    1. DBE Earnings on I39/90/ Verona Let Contracts
- 3) Business Networking Opportunities

PLEASE NOTE: *There will not be a January 2014 Meeting*

Next Meeting  
December 4, 2013

# Southwest Area Construction Apprentice Snapshot

Report is a point-in-time count of active and unassigned construction apprentices as of 10/01/2013.

Data Source: DWD/DET/BAS BASIS special query cdgr\_report\_monthly

## County groupings are based on apprentice address, using the following zip codes:

Columbia: 53923, 53578, 53561, 53578, 53555, 53911, 53969, 53925, 53926, 53928, 53965, 53935, 53954, 53955, 53956, 53957, 53960, 53932, 53901, 53965

Dane: , 53597, 53596, 53596, 53593, 53593, 53593, 53589, 53583, 53590, 53597, 53598, 53701, 53702, 53702, 53703, 53704, 53705, 53707, 53708, 53711, 53704, 53544, 53508, 53515, 53516, 53517, 53523, 53527, 53528, 53529, 53560, 53532, 53575, 53558, 53706, 53559, 53711, 53562, 53562, 53571, 53572, 53575, 53531, 53789, 53782, 53783, 53783, 53784, 53713, 53785, 53705, 53786, 53788, 53782, 53789, 53784, 53790, 53790, 53791, 53791, 53792, 53792, 53793, 53793, 53794, 53794, 53788, 53774, 53779, 53719, 53785, 53714, 53718, 53717, 53716, 53719, 53725, 53726, 53713, 53774, 53713, 53777, 53716, 53714, 53777, 53778, 53715, 53778, 53779, 53744

Green: 53522, 53521, 53520, 53550, 53502, 53566, 53570, 53574

Rock: 53512, 53511, 53542, 53501, 53190, 53505, 53114, 53525, 53534, 53537, 53545, 53546, 53547, 53548, 53563, 53585, 53576, 53536

## Apprentices with Dane County Zip Codes

\*Non-Minority includes all apprentices who self-identify as "White" and no other protected race or ethnicity.

\*\* All Minority includes all apprentices who self-identify as any protected race or ethnicity.

\*\*\* Apprentices who self-identify as "Black" or "Hispanic" may have also identified as an additional race or ethnicity.

	Trade	Total Apprentices	Of total apprentices, # who are...		Of minority apprentices, # who are...	
			Non-Minority*	Minority**	Black***	Hispanic***
Female	Carpenter (Construction)	3	3	0	0	0
	Construction Craft Laborer	11	4	7	2	5
	Construction Electrician	15	14	1	1	0
	Insulation Worker (Heat & Frost)	1	1	0	0	0
	Steamfitter	3	3	0	0	0
	<b>Female Subtotal:</b>	<b>33</b>	<b>25</b>	<b>8</b>	<b>3</b>	<b>5</b>
Male	Bricklayer	3	0	3	3	0
	Carpenter (Construction)	52	52	0	0	0
	Carpenter (Floor Coverer)	12	6	6	0	6
	Carpenter (Millwright)	1	1	0	0	0
	Cement Mason	2	2	0	0	0
	Construction Craft Laborer	60	29	31	24	7
	Construction Electrician	175	166	9	8	0
	Electronic Systems Technician	4	4	0	0	0
	Environmental Systems Technician	10	10	0	0	0
	Glazier	3	3	0	0	0
	Heating, Ventilating and Air Cond. Instal	21	21	0	0	0
	Insulation Worker (Heat & Frost)	5	5	0	0	0
	Iron Worker	30	25	5	1	2
	Operating Engineer	21	19	2	2	0
	Painter And Decorator	31	27	4	3	3
	Plumber	73	68	5	2	3
	Roofer and Waterproofer	10	10	0	0	0
	Sheet Metal Worker	47	45	2	2	0
	Sprinklerfitter	7	7	0	0	0
	Steamfitter	50	48	2	0	0
	Steamfitter (Service)	7	7	0	0	0
	Steamfitter (Service/Refrigeration)	1	1	0	0	0
	Taper - Finisher	2	2	0	0	0
Telecommo. (Voice, Data & Video) Insta	18	15	3	3	0	
	<b>Male Subtotal:</b>	<b>645</b>	<b>573</b>	<b>72</b>	<b>48</b>	<b>21</b>
	<b>Apprentices with Dane County Zip Codes Subtotal:</b>	<b>678</b>	<b>598</b>	<b>80</b>	<b>51</b>	<b>26</b>

# Southwest Area Construction Apprentice Snapshot

Report is a point-in-time count of active and unassigned construction apprentices as of 10/01/2013.

Data Source: DWD/DET/BAS BASIS special query cdgr\_report\_monthly

County groupings are based on apprentice address, using the following zip codes:

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Dane: , 53597, 53596, 53596, 53593, 53593, 53593, 53589, 53583, 53590, 53597, 53598, 53701, 53702, 53702, 53703, 53704, 53705, 53707, 53708, 53711, 53704, 53544, 53508, 53515, 53516, 53517, 53523, 53527, 53528, 53529, 53560, 53532, 53575, 53558, 53706, 53559, 53711, 53562, 53562, 53571, 53572, 53575, 53531, 53789, 53782, 53783, 53783, 53784, 53713, 53785, 53705, 53786, 53786, 53788, 53782, 53789, 53784, 53790, 53790, 53791, 53791, 53792, 53792, 53793, 53793, 53794, 53794, 53788, 53774, 53779, 53719, 53785, 53714, 53718, 53717, 53716, 53719, 53725, 53726, 53713, 53774, 53713, 53777, 53716, 53716, 53714, 53777, 53778, 53715, 53778, 53779, 53744

Green: 53522, 53521, 53520, 53550, 53502, 53566, 53570, 53574

Rock: 53512, 53511, 53542, 53501, 53190, 53505, 53114, 53525, 53534, 53537, 53545, 53546, 53547, 53548, 53563, 53585, 53576, 53536

## Apprentices with Rock County Zip Codes

\*Non-Minority includes all apprentices who self-identify as "White" and no other protected race or ethnicity.

\*\* All Minority includes all apprentices who self-identify as any protected race or ethnicity.

\*\*\* Apprentices who self-identify as "Black" or "Hispanic" may have also identified as an additional race or ethnicity.

	Trade	Total Apprentices	Of total apprentices, # who are...		Of minority apprentices, # who are...	
			Non-Minority*	Minority**	Black***	Hispanic***
Female	Construction Craft Laborer	1	1	0	0	0
	Construction Electrician	1	1	0	0	0
	<b>Female Subtotal:</b>	<b>2</b>	<b>2</b>	<b>0</b>	<b>0</b>	<b>0</b>
Male	Bricklayer	3	2	1	1	0
	Carpenter (Construction)	13	13	0	0	0
	Carpenter (Floor Coverer)	1	1	0	0	0
	Cement Mason	4	3	1	0	0
	Construction Craft Laborer	15	15	0	0	0
	Construction Electrician	59	58	1	1	0
	Environmental Systems Technician	4	4	0	0	0
	Heating, Ventilating and Air Cond. Instal	15	14	1	0	0
	Insulation Worker (Heat & Frost)	1	1	0	0	0
	Iron Worker	5	5	0	0	0
	Operating Engineer	7	7	0	0	0
	Painter And Decorator	3	3	0	0	0
	Plumber	22	22	0	0	0
	Sheet Metal Worker	3	3	0	0	0
	Sprinklerfitter	1	1	0	0	0
	Steamfitter	13	12	1	0	1
	Steamfitter (Construction)	1	1	0	0	0
	Steamfitter (Service)	4	4	0	0	0
	Steamfitter (Service/Refrigeration)	4	4	0	0	0
Telecommo. (Voice, Data & Video) Insta	2	2	0	0	0	
	<b>Male Subtotal:</b>	<b>180</b>	<b>175</b>	<b>5</b>	<b>2</b>	<b>1</b>
<b>Apprentices with Rock County Zip Codes Subtotal:</b>		<b>182</b>	<b>177</b>	<b>5</b>	<b>2</b>	<b>1</b>



## SURVEY OF CONSTRUCTION CAREER PREPARATION PROGRAMS

Wisconsin Department of Transportation [WisDOT] is conducting this survey in an effort to review our investment in promoting equity and access to the potential new workforce generated by our road construction projects.

For 15 years, WisDOT and its stakeholders have sponsored and supported the Transportation Alliance for New Solutions [TrANS] program to ensure that a competent workforce is available to meet highway construction hiring needs. As we review the future and effectiveness of the WisDOT program elements, we recognize the benefit in leveraging resources for the mutual benefit of our communities.

We are trying to understand existing Dane County construction workforce development programs to proactively evaluate whether they match the needs and expectations of our road construction contractors.

**Please answer the following questions and complete the attached checklist.** Feel free to attach documentation to address the questions below. Your responses can be returned via email to [Rochelle.codlyn@dot.wi.gov](mailto:Rochelle.codlyn@dot.wi.gov). Please direct your questions or concerns to 414-438-4587.

**Program Name:**

**Skilled Trades Apprenticeship Readiness Training**

**Program Contact Person (include phone):**

Mary Watrud 608-628-3118

**Program Address:**

810 West Badger Road Madison, WI 53713

1. Please describe the goal of your program.

The mission of Construction Training, Inc. is to increase the diversity of the construction workforce and improve the quality of life for all communities in the Madison area by focusing on the recruitment of minorities, women and low income participants into well paying careers in the construction trades and providing the training necessary to access them.

2. What is the application process and/or screening criteria for program candidates?

After completing an application, applicants attend an orientation where they will receive an overview of construction apprenticeship and complete a Test of Adult Basic Education (TABE) to determine their reading and math levels. All candidates are then scheduled for a one-on one interview with the program coordinator. Participants are chosen from this pool by the program Coordinator.

3. Describe the target audience of your construction preparation program (please include target demographics).

Construction Training, Inc targets female, minority and low income participants. We conduct the START Program in four of Madison's more challenged neighborhoods: Wexford Ridge, Allied Drive, Truax Park and Northport Drive. These neighborhoods have a high rate of poverty as well as a large minority population.

4. Please describe or list the training content/curriculum denoting number of hours for each subject or in total.

Three-hour classes in OSHA Hazard Recognition, Blueprint Reading, Math and Measurement, Personal Finance and Job Skills. Eighteen hours of individualized tutoring, geared to each participant's reading and math level and the specific trade test they are preparing to take.

5. Are your program or trainers or instructors required to have any experience or credentials. If so, what are they?

No, although many have trade experience.

6. What is the completion or graduation criteria for your program candidates?

To gain their credential a participant must attend the three hour classes listed above and take a mock test or their qualifying trade test.

7. Who are your industry or employer partners or pool.

The Board of Directors of Construction Training, Inc. includes the Executive Director of the Building and Construction Trades Council of South Central Wisconsin, the Director of the Madison Area Construction Labor-Management Council, the Regional Training Director for the National Electrical Contractors Association – International Brotherhood of Electrical Workers (NECA-IBEW), the Business Manager of the Construction Craft Laborers Local Union 464, the Apprentice Coordinator from Iron Workers Local Union 383, Vice President of an area Electrical Contractor and the Apprenticeship Manager from Madison College. CTI maintains regular contact with area apprenticeship coordinators, contractor associations and individual contractors.



## SURVEY OF CONSTRUCTION CAREER PREPARATION PROGRAMS

### CHECKLIST OF WISDOT'S TRANSPORTATION FOR ALLIANCE FOR NEW SOLUTIONS PROGRAM

Please check whether your construction preparation program currently includes the following:

#### Screening/Assessment Criteria

	YES	NO	COMMENT
Candidates over 18 years old	X		
Valid Driver's License		X	
Math levels above 6 <sup>th</sup> grade		X	
Reading Levels Above 8 <sup>th</sup> grade		X	
Job Readiness Assessment		X	
Construction Compatibility Assessment		X	
Skill Inventory Assessment		X	
Life Skills Needs Assessment		X	

#### Training

	YES	NO	COMMENT
Apprenticeship Test Preparation	X		
Attendance Monitoring	X		
CDL Written Test Preparation		X	
Construction Math	X		
Construction Terminology	X		
Employer or Contractor Interaction	X		
Hands-on Construction Practice	X		
Job Site Safety Issues	X		
Map Reading	X		
Physical Conditioning		X	
Tool Identification/Usage	X		
Work Ethics/Employee Expectations	X		

#### Graduation Criteria

	YES	NO	COMMENT
Flagger Certification Obtained		X	
OSHA 10 Safety Training Obtained		X	
Pass the CDL written exam		X	
Pass an apprenticeship test from one of the skilled trades	X		
Functional Resume (tailored for construction job search)	X		

*We appreciate your time and effort in responding to these questions!*



## SURVEY OF CONSTRUCTION CAREER PREPARATION PROGRAMS

Wisconsin Department of Transportation [WisDOT] is conducting this survey in an effort to review our investment in promoting equity and access to the potential new workforce generated by our road construction projects.

For 15 years, WisDOT and its stakeholders have sponsored and supported the Transportation Alliance for New Solutions [TrANS] program to ensure that a competent workforce is available to meet highway construction hiring needs. As we review the future and effectiveness of the WisDOT program elements, we recognize the benefit in leveraging resources for the mutual benefit of our communities.

We are trying to understand existing Dane County construction workforce development programs to proactively evaluate whether they match the needs and expectations of our road construction contractors.

**Please answer the following questions and complete the attached checklist.** Feel free to attach documentation to address the questions below. Your responses can be returned via email to [Rochelle.codlyn@dot.wi.gov](mailto:Rochelle.codlyn@dot.wi.gov). Please direct your questions or concerns to 414-438-4587.

<b>Program Name:</b>	<u>Operation Fresh Start</u>
<b>Program Contact Person (include phone):</b>	<u>Gregory Markle, Executive Director</u>
<b>Program Address:</b>	<u>1925 Winnebago Avenue</u>
	<u>Madison, WI 53704</u>

1. Please describe the goal of your program.

Operation Fresh Start's mission is to provide disconnected youth a path forward towards self-sufficiency through education, employment training, mentoring, and experience.

2. What is the application process and/or screening criteria for program candidates?

Youth ages 16 through 24 complete an application and attend an individual goal setting interview. Positions are available to men and women and admission is reserved for impoverished individuals regardless of gender identification, race, ethnicity, or sexual preference.

3. Describe the target audience of your construction preparation program (please include target demographics).

The target audience is disconnected youth. Individuals aged 16 – 24 that have not completed High School, are not currently employed and lack the experience and/or knowledge to attain self-supporting employment

4. Please describe or list the training content/curriculum denoting number of hours for each subject or in total.

Students attend classroom instruction in a core academic curriculum of reading, writing, and arithmetic of approximately 180 hours. They receive hands on instruction on a residential building site of approximately 500 hours. They also receive soft skill and career development training of approximately 200 hours.

5. Are your program or trainers or instructors required to have any experience or credentials. If so, what are they?

Yes. Classroom educators have a teaching license through the Wisconsin Department of Education. Construction instructors are certified in the PACT (Pre Apprenticeship Certified Training) program as well as CPR and OSHA training. All staff members have at least 5 years' experience in their field.

6. What is the completion or graduation criteria for your program candidates?

Each participant goes through a Gateways program endorsed by Madison Municipal and eight other local school districts. The Gateways criteria provides for assessing student progress academically and employment readiness. Participants must also attain employment skills through the PACT curriculum. Operation Fresh Start has honed programming based upon 45 years of workforce development with disconnected youth.

7. Who are your industry or employer partners or pool.

Partners: Ten local school districts including Madison Metropolitan, United Way of Dane County, Dane County START

program, Workforce Development Board of South Central Wisconsin, City of Madison, Dane County, State of Wisconsin Department of Corrections, Madison College and other local community service



## SURVEY OF CONSTRUCTION CAREER PREPARATION PROGRAMS

### CHECKLIST OF WISDOT'S TRANSPORTATION FOR ALLIANCE FOR NEW SOLUTIONS PROGRAM

Please check whether your construction preparation program currently includes the following:

#### Screening/Assessment Criteria

	YES	NO	COMMENT
Candidates over 18 years old	X		
Valid Driver's License	X	X	We don't screen folks out but help them get a license
Math levels above 6 <sup>th</sup> grade	X		They may start lower but leave w/8 <sup>th</sup> grade level
Reading Levels Above 8 <sup>th</sup> grade	X		Same as above.
Job Readiness Assessment	X		Assessment at end of program.
Construction Compatibility Assessment	X		PACT curriculum is used as post assessment in program.
Skill Inventory Assessment	X		
Life Skills Needs Assessment			

#### Training

	YES	NO	COMMENT
Apprenticeship Test Preparation	X		
Attendance Monitoring	X		
CDL Written Test Preparation	X		If an interest of the youth
Construction Math	X		
Construction Terminology	X		
Employer or Contractor Interaction	X		
Hands-on Construction Practice	X		
Job Site Safety Issues	X		
Map Reading			
Physical Conditioning	X		
Tool Identification/Usage	X		
Work Ethics/Employee Expectations	X		

#### Graduation Criteria

	YES	NO	COMMENT
Flagger Certification Obtained			
OSHA 10 Safety Training Obtained	X		
Pass the CDL written exam	X		If an interest of participant

Pass an apprenticeship test from one of the skilled trades	X		If an interest of the participant
Functional Resume (tailored for construction job search)	x		

*We appreciate your time and effort in responding to these questions!*



# SCOTT WALKER

OFFICE OF THE GOVERNOR

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## DEVELOPING OUR WORKFORCE: DWD SEEKS APPLICATIONS FOR WISCONSIN FAST FORWARD GRANTS

Wednesday, November 6, 2013 - Press Release

**Wausau** – Governor Scott Walker and Department of Workforce Development (DWD) Secretary Reggie Newson announced today that the Department will begin accepting applications for Wisconsin Fast Forward grants.

"Workers need to have access to the most up-to-date employment information," Governor Walker said. "By providing quality worker training and cutting-edge labor market information, our workers will be best equipped to re-enter the workforce in places where opportunities are available."

"Wisconsin Fast Forward grants will support innovative training that is demand-driven by employers and geared to equipping Wisconsin workers with the skills they need to fill family-supporting jobs and reach true independence," DWD Secretary Reggie Newson said. "With smart training investments that supply businesses with the skilled workers they need to fill good-paying jobs, Wisconsin's already strong economy will continue to grow."

The Office of Skills Development (OSD) is responsible for approving the Wisconsin Fast Forward grants. Prior to this grant application announcement, OSD identified three industry sectors, which have immediate worker needs. These industries include manufacturing and small manufacturing businesses with 50 or fewer employees, construction, and customer service representatives. Grants will be awarded to businesses within each of these industries to provide training for the unemployed or underemployed.

Wisconsin Fast Forward is designed to connect workers with training and real-time job availability. OSD will track and report the numbers of unemployed and underemployed who gain employment, the number of workers who receive higher wages due to additional training, and compare the wages that employees receive before and after their training to determine the success of various grants.

Manufacturing is a rapidly growing industry in Wisconsin. Nearly 17 percent of Wisconsin's workforce is employed in manufacturing, compared to the national average of 9 percent. The durable goods manufacturing sector is expected to see the most growth through 2020 and there is a need to fill these and other positions to remain at the forefront of the industry. The forecast for construction jobs is nearly as bright. Building permits increased 10.6 percent in 2012, and approximately 45 percent of 26,000 job openings are newly created. Furthermore, there are 5,500 current customer service/sales related job openings and growth is predicted to expand by 15 percent through 2020.

[Skill Explorer](#) is another tool that was recently launched for job seekers. Individuals can search for job openings based on current job title, the training they already have, or by location.

[Click here](#) for more information regarding the Wisconsin Fast Forward grants and to learn how to apply for a grant.

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<http://walker.wi.gov/newsroom/press-release/developing-our-workforce-dwd-seeks-applications-wisconsin-fast-forward-grants>

DBE Earnings to date on current I 39/90 Verona Road Let Contracts

Project ID	Name	Prime	DBE Subcontractors	Contract Amount	Net Payment
1003-10-70	ILLINOIS SL - MADISON, Stateline Rd - CTH O	Highway Landscapers, Inc.	No DBE Participation		
1010-02-68	MADISON - PORTAGE, WI River Bridges	ZENITH TECH., INC. - Waukesha	GESTRA ENGINEERING, INC	\$ 5,472.00	\$ 1,180.00
1010-02-70	MADISON - PORTAGE, USH 151 Interchange Area	Vinton Construction Company	Arbor Green, Inc.	\$ 12, 441.00	\$ 0.00
1206-00-72	VERONA RD, Seminole Bridge, Raymond, Verona Rd	ZENITH TECH., INC. - Waukesha	Bullet Transit Co., Inc.	\$ 2,100.00	\$ 32, 678.65
			CM Sobczyk Trucking, Inc.	N/A	\$ 1,237.78
			CON-COR COMPANY, INC	\$ 22,928.28	\$ 8,814.62
			CRB Corporation, Inc.	N/A	\$ 1, 085.64
			CROWLEY CONSTRUCTION CORP	\$ 45,807.10	\$ 3,336.48
			GESTRA ENGINEERING, INC	\$ 16,491.93	\$ 5,897.45
			Kramer, inc.	\$ 236,800.00	\$ 70,876.00
Schrock Trucking, LLC	N/A	\$ 1,020.30			
South Star, inc.	N/A	\$ 4,376.78			



FOR THE LIFE OF YOUR BUSINESS

Madison

**See Below For Seminar and Workshop Offerings**

We are more than 40 business people who volunteer to counsel others who need help in the start up, operation or expansion of their business.

Counseling is at NO Cost!

**We are retired or active in business as:**

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- Small Business Owners,
- Accountants,
- Attorneys,
- Consultants,
- Engineers,
- Advertising Managers,
- Sales and Marketing Executives,
- International Marketers,
- IT Managers,
- Retailers -- Food and Merchandise,
- Construction Managers, and
- Management Executives

**GOING INTO BUSINESS SEMINARS**

Our objective is to help you determine if you have what it takes to be an Entrepreneur and introduce you to the steps in the process from dream to reality. If you are in the exploratory stage this is a very helpful step before you seek individual counseling

**The seminars are held the first and third Wednesday of every month from 9-11:30. Preregistration is not required. The fee is \$15.00**

MG&E Innovation Building

505 South Rosa Road

Lower Level

Madison, WI 53719

<http://madison.score.org/localworkshops>

**Contact *Madison* SCORE**

505 South Rosa Road MG&E Innovation Center,  
Suite 37

Madison, WI 53719

Tel: (608)441-2820

E-mail: [Madison.SCORE@SCOREVolunteer.org](mailto:Madison.SCORE@SCOREVolunteer.org)



### **Intermediate Search Engine Optimization**

Date: 11-06-2013 To Time: 8:30 AM - 12:00 PM Location: UW Madison Grainger Hall

### **Writing Your Employee Handbook**

Date: 11-07-2013 To Time: 8:30 AM - 12:00 PM Location: UW Madison Grainger Hall

### **Emotional Intelligence: Master the Other IQ**

Date: 11-07-2013 To Time: 8:30 AM - 4:30 PM Location: Grainger Hall

### **Essentials of Leadership and Coaching**

Date: 11-12-2013 To Time: 8:30 AM - 4:30 PM Location: UW - Madison, Grainger Hall, 975 University Ave

### **Budget and Profit Planning**

Date: 11-13-2013 To Time: 8:30 AM - 12:00 PM Location: UW Madison Grainger Hall

### **Top 10 HR Mistakes**

Date: 11-14-2013 To Time: 8:30 AM - 12:00 PM Location: UW Madison Grainger Hall

### **Buying or Selling your Business**

Date: 11-14-2013 To Time: 8:30 AM - 12:00 PM Location: UW Madison Grainger Hall

### **Secrets of Successfully Engaging Others**

Date: 11-19-2013 To Time: 8:30 AM - 4:30 PM Location: Grainger Hall, 975 University Ave.

### **Managing Cash Flow**

Date: 11-20-2013 To Time: 8:30 AM - 12:00 PM Location: UW Madison Grainger Hall

### **Franklin Covey's The 5 Choices to Extraordinary Productivity**

Date: 11-21-2013 To Time: 8:30 AM - 4:30 PM Location: UW Madison Grainger Hall

### **High Performance Teams**

Date: 11-21-2013 To Time: 8:30 AM - 4:30 PM Location: UW Madison Grainger Hall

### **Leading for Performance and Accountability**

Date: 11-26-2013 To Time: 8:30 AM - 4:30 PM Location: Grainger Hall, 975 University Ave.

### **Leader: Coach or Critic**

Date: 12-03-2013 To Time: 8:30 AM - 4:30 PM Location: UW Madison Grainger Hall

### **First Steps**

Date: 12-03-2013 To Time: 6:30 PM - 9:00 PM Location: UW Madison Grainger Hall

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### **Lean Start**

Date: 12-04-2013 To - 12-05-2013 Time: 6:00 PM - 8:00 PM Location: 161 W. Wisconsin Ave Ste. 6000 Milwaukee, WI 53203

### **Covey's 7 Habits for Small Business Managers**

Date: 12-05-2013 To - 12-12-2013 Time: 8:30 AM - 4:30 PM Location: UW Madison Grainger Hall

### **First Steps to Starting a Business**

Date: 12-11-2013 To Time: 6:00 PM - 9:00 PM Location: 161 W. Wisconsin Ave Ste. 6000 Milwaukee, WI 53203